



Supply and Trading – Gas/LNG

Recent years have seen extreme events hugely impacting the gas markets, with prices and price volatility at levels never seen before. The conflict in Ukraine has major implications for European gas supplies who are now reducing their dependency on Russian gas, increasing imports from alternative sources like the U.S., Norway, and Qatar. Asia's gas demand is rising, driven by economic growth and urbanisation whilst China is investing in both domestic production and international gas projects, aiming to secure long-term supplies.

The LNG market has undergone a major shift in recent years too. The need to supply gas from sources other than Russia saw Europe as the biggest LNG importer in 2023. Once a relatively niche sector, it has evolved into a foundation of the global energy trading landscape, as countries seek to diversify their energy sources. In the US there's increasing interest around Asian LNG analytics specifically in India, Japan, China and South Korea. Tensions, too, in the Middle East are impacting supply stability. This has led to a surge in LNG infrastructure development, from liquefaction plants to import terminals.

Companies are looking to apply more sophisticated strategies to optimise their LNG portfolios and manage their risks, including setting up new offices, for example, in Europe, Singapore, and Dubai. The introduction of long-term contracts, spot market dynamics, and shipping logistics creates a need for specialised expertise and there is a strong demand for skilled LNG traders. As the industry continues to mature, the need for skilled specialists who can navigate market fluctuations, optimise portfolios, and manage risk will only grow.

RECENT PLACEMENTS

- **Director of LNG**
International energy company, Düsseldorf
- **Senior Structured Originator** (inc. PPAs/Flex)
IOC, London
- **LNG Derivatives Trader**
Utility, Zug
- **Gas Fundamentals Analyst**
Commodities firm, Houston and London
- **Senior LNG Originator/Marketer and Operator**
Global energy company, London
- **(Gas/LNG) Structurer**
Energy trading firm, Singapore
- **LNG Operator**
Portfolio player, Zug
- **Senior Gas Portfolio Manager**
Hedge fund, Chicago
- **Physical Natural Gas Trader**
Global trading house, Houston
- **Financial and Physical Gas Traders**
(3x team) Energy trading company, London

OUR CLIENTS

Beyond borders we're connecting innovative organisations with the very best talent. With an unrivalled understanding of the complexities of the gas trading markets we know the best traders, senior management, and C-suite professionals across the globe.

Together we can build a brighter future, finding teams and individuals to join your commodity trading business, IOC, NOC, hedge fund, bank, producers, prop shops, or utility business.

We do not wait for great talent to drop in our laps. Pangea's network fuels the future of energy trading.

About Pangea

Pangea have supported our global clients for over 14 years. Our clients invest in energy. Their teams build plants and manufacture solutions to generate and store energy. And, our clients supply and trade energy and commodities. Together, we're building a brighter future, within battery and future mobility, energy finance, supply and commodity trading and innovative infrastructures.

Our network is your opportunity.

We find the very best talent in the market, whilst ensuring those looking, find their next positive opportunity. Pangea connect C-suite, commercial, front and middle office, technical, analytical and engineering, teams and individuals with innovative organisations, who will shape the future of the energy market.

We can support you with finding permanent and contract specialists. Our solutions include:

- **Retained and exclusive searches**
- **Embedded RPO projects**
- **Interim/Contract Services**

As a data driven business, we also provide industry insights using data to drive our search and inform your hiring plan. Global and local salary insights, competitor analysis and data collection inform all that we do, to find you the very best.

"Pangea is patient, resourceful, listens to what my needs are and comes across as sincerely trying to help me, rather than just trying to push people for quick commissions....I have recommended them to other companies...they do a solid job."

📍 **Top Trading Executive at Global Energy and Commodities Trading Company**

Contact the team to discuss your hiring needs:



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